

AcX Live™ Demos On-Demand Guidelines & Pricing

This document gives an overview of requirements and recommendations for creating Virtual Machine images to run in the AcX Live Demos On-Demand Service.

AcXess prefers to set up, configure and test your ISV solution in our labs prior to creating your Demos On-Demand virtual image, however this information is helpful in producing a direct proposal for you.

Virtual Machine hosts

- **Virtualization:** Microsoft Virtual Server 2005 R2 64 bit
- **Networks:** One Public Network and one private network

Virtual Machine images

- **Virtualization:** Virtual Server 2005 R2 Virtual Machine Additions
- **OS (32 bit):** Windows Server 2003, Windows Server 2000, Windows XP
- **Network:** One network interface recommended
- **IP:** One subnet – 192.168.37.0/24 recommended
- **Remote access:** Remote Desktop must be enabled
- **Disk controller:** Virtual SCSI disk recommended for higher performance
- **Disks:** Multiple virtual disks recommended if larger disks than 10-15GB
- **# of images:** 5 or less. It's recommended to keep the number of images that have dependencies on each other to as few as possible.
- **Memory:** Ideally, less than 2GB per image. It's recommended to keep the memory usage as low as possible for each image to shorten the startup / refresh time.

Virtual Machine configuration

Please provide the following information on Virtual Machine images.

- **OS (32 bit):** OS version, license type and Service Pack level
- **Memory:** Minimum memory required
- **Disk:** Type of disk controller (IDE or SCSI) and number of virtual disks
- **IP address:** IP address and subnet mask
- **Access:** Administrative logon credentials
- **Dependencies:** If an image depends on other images please provide a brief overview of dependencies and recommended startup sequence and startup delays.

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Program details:

AcX Live Demos On-Demand start up package with 3 concurrent users = approx 240 to 360 demo sessions per mo:

Set Up

- Design and customization for demo services infrastructure, including:
 - Core Data Center, Network and Security Services
 - Core Active Directory, Portal, and Citrix Infrastructure Services
 - Web front end, scheduling & SQL development
 - Custom Virtualization Scripting and Monitoring
 - AcXess Engineering Design and Build Services

Set up charge **\$ 15,000*** (typical depending on image complexity)

Monthly

- Implementation and support of demo solution environment:
 - ISV Virtual Server images (1-3), and Related Hardware Components
 - Application and SQL Server Database Servers
 - Virtualization Architecture Components
 - Enterprise Monitoring, Network and Systems Management
 - Monitoring and Daily Management of your demos:
 - Rapid User Account and System Provisioning
 - High Performance demo system monitoring
 - Scheduled Cleanup and Environment Refresh

Monthly charge **\$ 1,500*** (\$500 per concurrent users typical)

- Additional Concurrent users can be added in increments of 2, for an additional:

Setup **\$ 1,100***

Monthly **\$ 450***

- Uploading of new, or revisions of original VDS images after live production = \$ 700 per image

*** prices based on minimum 12 month contract with ISV providing all necessary licensing for its own solution at no cost to AcXess.**

AcXess provides infrastructure licensing as part of Demos On-Demand Service.